

MOHAMMED AYAZ ALI SHAIK

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PROFESSIONAL SUMMARY

A outdoor sales coordinator with 2.5+ years of experience who is ambitious and hard- working. Skilled in identifying and qualifying leads, on top of developing and closing deals. Seeking a challenging position in a fast-growing environment where I can use my skills and experience to make a valuable contribution.

WORK EXPERIENCE

Worked as a " **Admin Assistant** " in India in a company called Power Mech Project Limited from 2013-2019.

Worked as a **Outdoor sales man cum Sales Co-ordinator** hear in Qatar in company called Positive Trading from Jan 26 2020 to June 2023.

Worked as a Shopper hear in Qatar company called Snoonu smart from Aug 2023 to Dec 2023.

Major Responsibilities:

1. Managing stores, office equipment's and records of employees and laborers
2. Regularly visiting and interacting with the customers to build rapport.
3. Conduct vehicle demonstrations to explain the advantages of the products and answer customer questions.
4. Understand the customer's needs, and budget and negotiate the price.
5. Follow up with the customers and close the deals.
6. Assist customers with the finance process and paperwork.
7. Responds to customer complaints and ensure customer satisfaction.

EDUCATIONAL QUALIFICATION

- 12th Nagarjuna Junior College-2009
- 10th Noble English Medium High School- 2007

SOFTWARE PROFICIENCY

* MS Office

SKILLS:

Presentation Skill *Ethical & Self- Confidence * Good communication skill

PERSONAL DETAILS

Date of Birth : 11-04-1992
Gender : Male
Marital Status : Unmarried
Languages Known : English,Hindi ,Urdu,Telugu.
Religion : Muslim
Nationality : INDIA
QID NO. :29235641474
Expiry :26-09-2024
Visa Type : Freelancer

DECLARATION

I solemnly declare that all the above furnished information is true to the best of my knowledge and belief.

Place:

Date:

Signature.